



We Dig Virginia!

Volume 14, Issue 11

November, 2010

W E D I G

**THE NEWSLETTER OF THE
HEAVY CONSTRUCTION CONTRACTORS ASSOCIATION**

HCCA “Oktoberfest” A Fun-Filled Event for Members and Families



On an absolutely magnificent fall day, members and their families gathered at the Moose Lodge in Warrenton to celebrate HCCA’s first-ever “Oktoberfest”.

Complete with all the traditional Oktoberfest trimmings — hot dogs, hamburgers, bratwurst, knockwurst, sauerkraut and plenty of beer (especially that popular German beer “Corona”), everybody was properly stuffed.

With a moon bounce (intended primarily for children, but also used by some adults), corn hole games, a DJ (occasionally playing an Ump-Pa song) and a face painter (no, more of a face artist), everybody had a swell time from the early afternoon until the sun started to set.

One of the very special treats was the Cotton Candy machine. We were told that it was so easy to use that we would have no trouble. Unfortunately a very light breeze was blowing and that, combined with a shortage of cotton candy machine expertise, resulted in Janice McIlvoy literally getting more candy on her than on the paper cones. Her husband Ken decided to show her how it was done, with a very similar outcome. Joyce Smith (TDS) tried her hand at it as well while her little granddaughter eagerly waited for the end product. Bottom Line — cotton candy ain’t as easy as it looks.

Now face painting was another story. We were fortunate to have a face painter who is a real artist in her own right — a former theatrical makeup artist. Nearly every child had their face done up. Butterflies, Iron Men, Snakes, Ghosts and Goblins abounded. Not to let the children have all the fun, several of the ladies let the face painter try her hand at working on adults. Janice McIlvoy, Linda Eszenyi and Joyce Smith (along with her granddaughter) had their faces painted as well. The men chose to pass up this event.

While we would have loved to have many more people attend, we are pleased that those that did come seemed to have a very enjoyable day. We could not have asked for better weather or a friendlier place. A good time was had by all. The pictures from the event are shown on page four.

SPECIAL THANKS

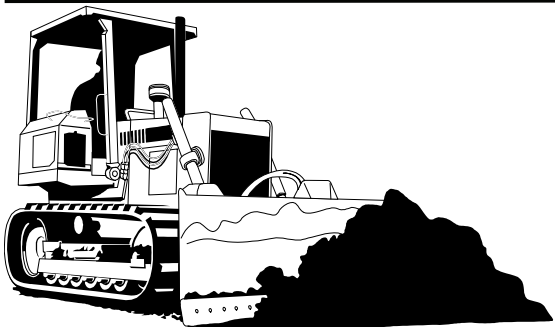
To our Oktoberfest Sponsors

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Dulles Corridor Rail Update The Good and Not So Good News

Good News: The Virginia Supreme Court has upheld the legality of the Phase I Dulles Rail Tax District.

Not So Good: The Phase 1/Tyson's Corner Tax District (\$400 million) and Phase 2 (Reston westward) Tax District (\$330 million) are integral parts of Dulles Corridor Rail's funding structure. However, combined they account for only about 11% of the Dulles Corridor Rail extension's currently estimated \$6.6 billion cost.

As things stand now, Dulles Toll Road users (i.e. non-users of the Dulles Silver Line) are destined to pay nearly 60% of all capital costs. Studies show that if most planned new transit oriented development materializes, the result will be Dulles Corridor traffic volumes much higher than today's.

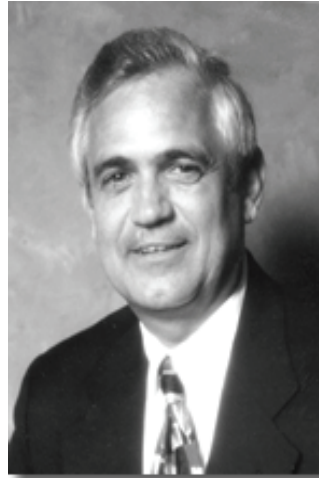
Time for Elected Officials at all Levels to Step Up: The federal, state and local elected officials that told the public Dulles Rail was the region's most important transportation investment have an obligation to back up that conviction by securing the additional capitalization necessary to ensure a more equitable distribution of the funding responsibility.

Source:

Northern Virginia Transportation Alliance
November 8, 2010

The HCCA Board of Directors is pleased to

Ron White HCCA Lifetime Achievement Recipient for 2011



announce that **Mr. Ron White** of Superior Paving Corporation will be the recipient of the Heavy Construction Contractors Association's Lifetime Achievement Award for 2011.

Initiated in 2000, the HCCA Lifetime Achievement Award was created by the Board of Directors to honor and recognize individuals who have a long, continuous and consistent history of dedicated service to both the heavy construction industry and the Heavy Construction Contractors Association. Mr. Ron White fits the bill in all of the above categories.

The ceremony will take place at the Fairfax Golf and Country Club on September 21, 2011. Additionally, we will be preparing a special commemorative booklet which will include pictures of Ron, his family, industry friends as well as congratulatory ads from our many members who wish to recognize his accomplishments in print.

Congratulations to Ron White.

Dr. William A. Hazel, Jr.
Secretary of Health and Human Resources
To Speak Members on January 19, 2011

Sean T. Connaughton
Secretary of Transportation
To Speak to Members on April 20, 2011



Dr. William A. Hazel, Jr., Secretary of Health and Human Resources for the Commonwealth of Virginia was appointed by Governor Robert McDonnell to head this important state agency charged with watching over the health of the residents of Virginia. Dr. Hazel, the son of HCCA former President William A.

Hazel, Sr. is certainly no stranger to our industry, and has agreed to speak to the membership about concerns over the new federal health care programs, how they are proposed to impact small businesses, and the interim results of the committee he has formed to consider the effects on such businesses – including the heavy construction industry. Dr. Hazel has agreed to come up from Richmond to address the membership, so we encourage as many of our members to attend as possible.



Sean T. Connaughton, Virginia Secretary of Transportation and former Chairman of the Prince William County Board of Supervisors (and therefore uniquely aware of the transportation concerns of our region) has kindly accepted our offer to address the HCCA membership at the April 2011 dinner meeting. We have asked Secretary Connaughton to bring the members “up to speed” on the outstanding transportation initiatives and funding vehicles for the state as well as forecasting a look into the future of the transportation environment within the Commonwealth. The very nature of the work of HCCA members makes this a must-attend event for all those highly dependent on transportation infrastructure activities in Northern Virginia.



SPECIAL NOTICE

At the November Business Meeting, it was moved, seconded and approved that the following individuals have been elected to the HCCA Board of Directors for the 2011-2013 term:

- **Kim Paulson** (Luck Stone)
- **David Riemenschneider** (Vulcan Materials)
- **Dave Burns** (SW Rodgers)
- **Tom Morgan** (Virginia Paving)

Also, the following members will be leaving the board in January 2011. We want to express our appreciation for their service as well: Jon Davidson (Ricky L. Brown), Bradley Klein (Ferguson), Paul Miklich (Vulcan Materials) and Dave Snider (Vulcan Materials)

Oktoberfest 2010



Board of Directors Approves New Business Partners Program

The Staff of the HCCA have devised a method by which non-dues revenues are being generated to the benefit of the Association and the **employees** of member firms.

To be invited as a Business Partner, a service or product providing organization must not be in competition with a member firm and provide a discount for all levels of member firm employees.

To date we have formed partnerships with “The Hair Cuttery” and the “Kloke Group” a United Van Line Agent. Their coupons must be clipped out of printed material or copied from the web site: www.hcca.net printed and clipped, and presented to their agent at the time of service.

There are many more partnerships pending in the pizza, auto parts, sporting goods, exercise, retail, wholesale, mini storage and electronics arenas. It is difficult enough to convince organizations to advertise their goods and services; however, it seems to be an insurmountable task to reach the end users of our efforts, the member firm **employees**. We plan to create a poster outlining the Business Partners and the discounts they offer in the near future. We ask the management of each member firm to display that poster where the most employees will benefit by the discounts offered.

Non-dues revenues are created in order to save the constant request for sponsorships of the various activities enjoyed by our member firms. Finally, if you know of a non-competing organization, and have a contact name and number, that would benefit both the Association and the member firm **employees** please call or e-mail the HCCA Office.

November Luncheon & Business Meeting Features Comments by GMU Public Policy Expert John McClain



At the Annual HCCA Business Meeting and Luncheon on November 16, 2010 at the Doubletree Hotel in Sterling, the assembled members were addressed by **Mr. John McClain, Senior Fellow and**

Deputy Director of the Center for Regional Analysis, School of Public Policy, George Mason University on the economic conditions of the nation as well as a specific look at the Washington Metropolitan region.

Mr. McClain’s presentation consisted of a series of charts and graphs demonstrating both leading and lagging indicators from the most important elements of NATIONAL economic measurement: GDP, Recession Recovery Patterns, Manufacturing and Non-Manufacturing Indices, Annual Payroll Job statistics, Unemployment Claims, Unemployment Rate, Housing Trends, Leading and Coincident Indices, Oil Prices, and Consumer Confidence.

Specific to the Washington Region, he presented and explained in clear and concise detail the relationship between national and Washington GDP, how the Washington economy is structured, how Federal spending affects the Washington area, the fundamental importance of Federal Procurement, and annual job change statistics for our area.

While we hear about many of these indicators on a daily basis in the news, until they are explained, compared and contrasted, it is difficult to appreciate the composite picture of the economy that they collectively represent. News media often selects a single indicator to present a draconian image or over-state a recovery. It was good for the members to hear all of these elements put together to form a single, understandable picture.

Bottom Line: By no stretch of the imagination can the economic picture of the country or the region be considered as healthy — BUT — it is also not as bad as it has been in the past, and the indicators point to an improving situation. For our area, the primary stimulating drivers are construction and Federal procurement. Jobs in the Washington area are not as critical an element as in other parts of the country — in fact Washington (et. al.) is near the bottom of the ranked list of impacted areas.

The Q&A session produced questions about the relative importance of BRAC (considered to be a “zero-sum-gain” since people coming in are moving out of somewhere else) and the Stimulus Program (which has all but run its course in our area). There was an interesting observation made about home mortgage rates — Mr. McClain expects the rate to remain below 6% until 2012 at which time they will increase substantially. His advice is to act within the next two years if you wish to take advantage of the current depressed rates.

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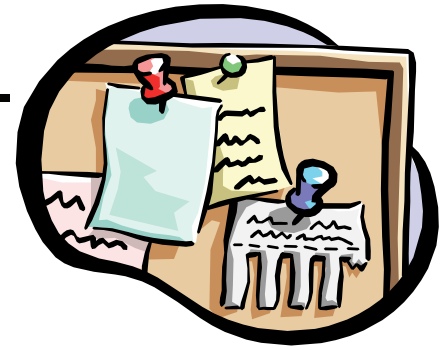
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Association Bulletin Board



HCCA Goes Right to the Source to Get New Members



We are pleased to announce the arrival of **Mason Tyler Calderwood**, the son of Laura and Tyler Calderwood (member firm Cartridge World) born on September 24th and weighing in at 8lb 6oz, and 21 inches. Little Mason went on the recent dinner cruise with the HCCA, but wasn't very much aware of the event. We wish Mason and his parents all the best.



Congratulations to Sara and Kevin Hiatt (Cartridge World) on the birth of the daughter **Elise Hope Hiatt** on September 10, 2010. Elise weighed in at 7.5 pounds and almost 22 inches.



We are pleased to announce the arrival of little **Mateo Thomas Segura**, the son of Estevan and Karina Segura (member firm FlagStaffers) on October 4, 2010. Mateo weighed in at 8lbs 1oz and 21". The Association wishes all the best to Mateo and his parents.



We are pleased to announce the arrival of a new HCCA member, **Tessa Jayne Rodgers**, the daughter of Tom and Carrie Rodgers (members firm SW Rodgers). Tessa checked in at 7lbs 12oz and 21" long. Big sister Abigail is happy to have her home. She was born on 10/20/10. The Association wishes all the best to Tessa and her parents.



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HCCA Expands Training Opportunities in 2011

The HCCA is just now starting to develop its training schedule for 2011.

Some new offerings will be put forth in our joint ventures with the Chesapeake Region National Safety Council and the Safety Council of Louisiana.

New in 2011 will be:

- Safe Supervisor (2/14-16)
- OSHA-511 General Industry (2/22-25)
- OSHA-501 General Industry (3/28-31)
- OSHA-502 Construction Update (5/23-25)
- Rigger I and Signal Person (6/14-15)

Continuing special subjects in 2011 will be:

- COSS (2/7-11)
- OSHA-510 Construction Industry (2/1-4)
- OSHA-500 Construction Industry (3/7-11)

Also continuing for 2011 will be our regular compliment of English and Spanish language offerings, including:

- Basic, Intermediate & Advanced Traffic Control
- First Aid/CPR
- OSHA-10 and OSHA-30 (new format)
- Confined Space
- Trenching and Excavation

Defensive Driving Course has been greatly expanded by offering monthly Saturday sessions in both Manassas and Falls Church as well as selected Friday sessions in Manassas.

The Preliminary 2011 training schedule has been posted to the web (www.hcca.net) and will be updated in the near future to reflect all of our training classes for 2011.

Fredericksburg Chapter Dinner Meeting Combines Networking, Food and Skeet Shooting

On Tuesday, November 9, 2010, a small group of HCCA members (largely from the Fredericksburg Chapter) gathered at the **Fredericksburg Ron and Gun Club** to enjoy some time together—including a good home cooked meal and a round or two of skeet shooting at the private facilities.

The members were brought up to speed on the new training classes planned for 2011 as well as introduced to the new Business Partners Program. A good time was had by all.



Calendar of Events (Dates, Locations, & Times Subject To Change)

December 2010

12/1 Forklift Operator Training
12/3 Holiday Party
12/3 Work Zone Basic
12/7 Confined Space
12/9 First Aid/CPR
12/11 Confined Space (Spanish)
12/11 Defensive Driving MS
12/14 NSC Safety Inspections
12/15 NSC Incident Investigation
12/18 Work Zone Basic
12/20 NSC Lift Truck Training

January 2011

1/8 Defensive driving FC
1/14 Defensive Driving MS (Fri)
1/19 Dinner Meeting
1/22 Defensive Driving MS
1/25 OSHA-300

February 2011

2/1-4 OSHA-510
2/5 Defensive Driving FC
2/7-11 COSS
2/12 Defensive Driving MS
2/14-16 Safe Supervisor
2/16 Dinner Meeting
2/22-25 OSHA-511



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