

Association Launches “HCCA Academy”

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**THE NEWSLETTER OF THE
HEAVY CONSTRUCTION CONTRACTORS ASSOCIATION**

While still a long way until the maiden voyage, the keel has been laid on a major overhaul of the association’s training programs that will better serve the emerging needs of the member firms and the future workforce. The newly formed Education Committee has chartered what we are calling the “*HCCA Academy*” as the formal instrument for meeting the oncoming challenges of training in our industry.

Recognizing that the heavy construction industry is changing, not only in terms of economics but in the demographics of the workers, we feel that many of the skills that have traditionally been achieved through on the job training and experience will begin to diminish as those currently skilled individuals begin to pass out of the work scene. New people entering the heavy constructions trades will not have as many opportunities to learn on the job as were available to their predecessors. Therefore, the time is right to get out ahead of the skills needs by placing a renewed and refocused emphasis on training.

But just providing and more comprehensive training is not the whole answer. The association is an “HCCA-developed exclusive heavy construction aimed at the long-term members firms

The HCCA has but never to the success that we this year. VDOT-imposed Zone safety, the expanded its class number of areas, and the financial are both well in was anticipated at the

The current class offerings ATSSA Flagging, First Aid/CPR, Ladders OSHA-30, Record Keep-Excavation, What to do when OSHA Arrives!, Work Zone Traffic Control – Basic, Work Zone Traffic Control – Basic (Spanish), Work Zone Traffic Control – Intermediate (Supervisory)

Under the umbrella of the HCCA Academy we are looking into expanding our present class offerings to include such classes (but not limited to) the following: Basic Spanish for the Construction Trades, Project Management Principles for Heavy Construction, Best Practices in the Heavy Construction Disciplines, Basic Principles of Land Disturbance, Basic Principles of Certification and Licensing, Aerial Work Platforms, Forklifts, Booms, Cranes and Rigging, Principles of Computer Aided Design (CAD), Marketing, Quality Control, Teaming and Partnering, Blueprint Reading and Surveying, Stakeout Basics.

The Education Committee, which will continue to grow, is separate from the Safety, Trucking and Miss Utility Committee which has dealt with training issues in the past. The current members of the Education Committee are: T. J. Hassan, Chair (EMSI Engineering), Richard Coon (Rutherford), Sean Knick (Superior Paving), Ken McIlvoy (HCCA Webmaster), Traci Passmore (Theros Equipment), and Joel Theros (Theros Equipment).

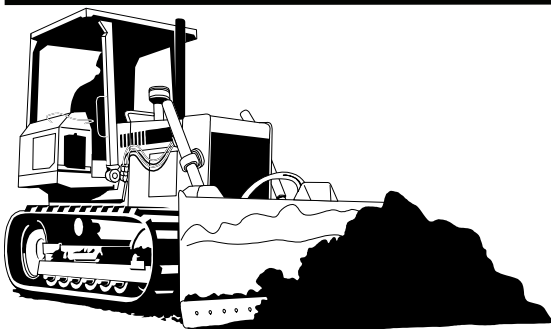


***Don't Play with Your Future
Apply for Training at the HCCA
Academy. Stake Your Claim in
the Construction Industry***

more courses evolving a vision of branded” curriculum sively for the heavy trades, taught by professionals, and term benefit of the and their employees.

long offered training, degree, or with the have experienced Stimulated by the emphasis on Work association has offerings into a and the registrations benefits to HCCA excess of what beginning of the year.

of the HCCA Academy include: Confined Space, Fall Protection, and Stairwells, OSHA-10, ing, Scaffolds, Trenching and



Inside this issue:

Association Launches “HCCA Academy”	1
HCCA Presents 2009 Charitable Contributions	2
Junior College Advisory Council Meeting	3
Jim Stepahin’s Letter to Virginia Politicians	3
New Member Profile—Total Engineering	4

HCCA Presents 2009 Charitable Contributions

One of the founding principles of the HCCA is to give back to the communities in which our members do business through annual donations to various charities and other worthy causes. In the last five for example, the Association has distributed in excess of \$90,000 to such causes – all of which was generated from the profits of the Silent Auction which is conducted at the annual HCCA Holiday Party.

This year, 2009, was no different, and despite the difficult economic times that our members (and nearly everyone else) find themselves confronting, there was still enough spirit of good will and the desire to help others for the association to donate \$5,700 to a variety of organizations. The HCCA Public Relations Committee considers the available funds (and the far-exceeding needs) and makes recommendations to the Board of Directors for final approval.

The beneficiaries of these contributions are for the most part no strangers to the members as we have in the past chosen to assist them in their worthy efforts. We also have added some new recipients to this year's roll, and while the individual donations were very modest by any stretch of the imagination (and especially when compared to past years where economics were more favorable), they were none the less made, and should to some degree assist these worthy people in the continuation of their good work.

The 2009 contributions were made during the period February to June (depending upon exactly when they were needed in relationship to specific, scheduled events), with the majority being awarded at the May dinner meeting at Evergreen Country Club. Ms. Angie Davis, of HCCA member firm "The Blue Book", who is the Chair of the Public Relations Committee, handled the awards.

Friendship Baptist Church (\$500) – The HCCA has sponsored this event for many years. All proceeds are given to a cancer victim in the Fredericksburg area. HCCA member firm White Oak Equipment sponsors an oyster roast at their shop. This year's event was Saturday, March 7th for 3 year old Matthew Rose.

Avon Walk for Breast Cancer (\$300) – Judy Kruckenberg's daughter, Debbie Bergeron, (HCCA member firm Kruckenberg Service Company) is a cancer survivor and participates in this walk to raise money for breast cancer research. The HCCA donated to her walks in 2005, 2006, 2007, and 2008.

Hillard Charity & Fellowship Outing (\$150) – To provide financial assistance to qualified and deserving students attending institutions of higher learning. Applicants will preferably have a demonstrated interest in some area of the transportation industries.

The Women's Center (\$500) – The women's center in Vienna helps women who have been victims of domestic abuse. We have donated to this charity in 2006, 2007 and 2008.

Fairfax County Fire & Rescue (\$1000) – The committee recommended that the HCCA support the Trench Rescue Squad which is trying to raise funds to purchase a specially made trench box.

HCCA Biker's Relief Fund Charitable Trust (\$1000) – this is our own internal charitable fund, administered through the HCCA Motorcycle Rally Committee, that help our employees of member firms that have fallen on exceptionally, often life altering times.

Henry & William Evans Home for Children (\$500) – This home helps abused kids in the Winchester, Virginia area. Nicole and Frank Klebieko of PRK Drilling and Blasting are on the board of this charity. We made a donation in 2005, 2006, 2007 and 2008.

Louie's Kids (\$500) – The HCCA contributed to this charity in 2005, 2006 2007, and 2008. This program helps overweight children to overcome their eating disorders and helps them lead normal lives. The donation will allow children to attend a summer camp that focuses on eating right, exercising, and having fun.

Reston Interfaith (\$500) – This group promotes self-sufficiency by providing support and advocacy for those in need of food, shelter, affordable housing, quality child care and other human services. John Sheppard of Americast works with this group. We also donated to Reston Interfaith in 2006, 2007 and 2008.

Youth for Tomorrow (\$500) – HCCA has been instrumental in the YFT organization since its founding. Originally working directly with Joe Gibbs, the HCCA continues to help the organization that does so much to help young people who have gone off-track so to speak to get back on the straight-and-narrow and make something of themselves.

SERVE (\$250) – Securing Emergency Resources through Volunteer Efforts! Our vision is that no person in our community will have to be homeless, no child will have to go to bed hungry, and no family will lose their dignity or let their dreams die because of poverty.

JUNIOR COLLEGE ADVISORY COUNCIL MEETING

JUNE 26, 2009
RICHMOND, VIRGINIA

At 11:30 sharp, a group of educators, business professionals and technical support managers met at the King's Corner Restaurant to discuss the consolidation of the diesel training program from a three pronged attack. First, the discussion focused on the need for young, very highly- trained diesel mechanics; and that the days of the backyard block and tackle trial and error self-directed fix it yourself people are gone. Businesses can not afford parts changers either, the bottom line dictates that a mechanical problem must be diagnosed correctly the first time and every time in order to diminish down time, increase billable hours and afford operators to make a decent living.

Second, how can each individual Junior College: JSR (J. Sergeant Reynolds), NOVA (Northern Virginia CC) and SVCC (Southside Virginia Community C) in the system make effective contribution to the diesel training program. By forming a consortium amongst them it quickly became apparent that sharing training aids, factory books, CD's and occasionally instructors their individual efficiency grew by leaps and bounds. Third, and most importantly the first two efforts must be tied together with an aggressive advertizing campaign to the business community where such graduates will be employed. A web page will be initiated to attract students as well as to advertize graduating classes in the future. Finally, an undertaking of this magnitude will always require funding whether from private or from public sources. If your business is in need of class "A" mechanics contact:

J. Harlan Wrenn, Coordinator
Diesel Technician Program
Southside Virginia Community College
1041 West 10th Street, Pickett Park
Blackstone, VA 23824
434-292-1608 fax 434-292-4037
<http://www.sv.vccs.edu/acad/diesel/>

Stimulus Effect in Virginia 'Subatomic'?

Jim Stepahin's Open Letter to
Virginia Politicians

I was recently reviewing a list of Virginia projects that were funded using federal stimulus money, and I was disturbed to find that the two largest projects that were funded in Virginia were the Thomas Jefferson National Accelerator Facility in Newport News (to the tune of \$75 million!) and the rehabilitation of the runways at the Oceana Naval Air Station in Norfolk (\$27 million).

I had higher hopes that this money would put local people back to work and benefit the common citizen of the commonwealth.

I question the wisdom of our elected leaders for funneling this money to the study of subatomic particles and more funding to the military when we could be fixing water and sewer lines that are way beyond repair and roads and bridges that are crumbling.

This is just sad and circumvents the intent of the stimulus program.

Jim Stepahin
Spotsylvania

Former HCCA Executive **Jim Stepahin** (now with Uni-Bell in Dallas, TX) sent us the following open letter to Virginia politicians which was published in the Fredericksburg Freelance Star on June 25, 2009. Jim still maintains his residence in Stafford, VA.

New Member Profile—Total Engineering, Inc.



Total Engineering, Inc. is a civil construction company specializing in earthwork, roadway construction, bridge construction, building and site demolition, and utility infrastructure. The company was established in 1993 with the corporate office located in Lanham, MD. They have provided work for a variety of owners, municipalities, and general contractors in industries including transportation, railroads, airports, commercial, residential, institutional, industrial, and parks. Their focus is projects within the scope of work ranging from \$500,000 to \$30,000,000.

Total Engineering is currently working on 43 contracts located throughout Maryland, Virginia, Georgia and the District of Columbia. They are ranked in the top half of the 5,000 fastest growing private companies in America by Inc.com. They are also proud to be ranked by Hispanic business in list such as the “500 Largest US Hispanic-Owned Companies” (2007, 2008), “Top 100 Latino Entrepreneurs” (2008), and ranked number twelve in the “100 Largest Fastest Growing Companies” (2007, 2008) with a 95% sales increase from 2002-2006.

Total Engineering has maintained an operating presence in Virginia for much of its history through the successful completion of many excavation and utility projects, including: TC Williams High School Phases A&B, Washington Lee High School, Fort Myer Barracks Complex, George Mason University – Academic Building II, Arlington East Apartments, Pentagon Memorial, Dash Bus Facility, Fort Belvoir-David Airfield Deluge and Missile Defense Agency, Hampton Roads MUH PPV, and numerous others.



Making the Most of the HCCA Website

Over the last five years the Association's website, www.hcca.net, has been continuously evolving with the shifting needs and areas of emphasis of the organization. Because it is primarily intended to be used for the provision of information – which changes more or less constantly – the design considerations are very different than those of a member firm, as an example, where only a few elements change with any regularity.

Beginning with a relatively simple structure, the website has grown considerably as new, and changing requirements have emerged. There has also been a steady growth in access activity ("hits") over the years. It has become rather common for people to call the office to follow up on things they have seen on the web site.

Naturally, the website includes all of the "standard" elements one would expect to find, including About, Contact, Join HCCA, Calendar, Organization, Officers, Directors, Committees, Buyers Guide, etc. For those members who have not accessed the site, or accessed it recently, the following summary of some of the more "non-conventional" functionality:

Event Sites: This includes detailed travel direction on how to get to all of the various meeting, training, golfing and shooting facilities that we use.

Training Program: A comprehensive description of all of the programs we offer under the new "HCCA Academy". The actual class schedule is always on the home page.

Bylaws: For the first time the bylaws of the Association are available to all members on-line.

HCCA Newsletters: This is the archive of all newsletters going back to 2004. Each issue lists all of the important articles so that you can search for items of interest.

Safety Newsletters: We started to produce quarterly safety newsletters in 2007. This is an archive of those newsletters and functions in the same manner as the HCCA Newsletters.

Legislative News: During the General Assembly session our lobbyist Mark Singer provides detailed weekly reports on bills and activities that have a direct impact on the heavy construction industry. This section of the website is the archive of every report going back to 2004. Because HCCA pays for this service this section of the website is password protected so that only members can see the reports. (Call for the Password)

Municipal Specifications: This section contains the latest municipal specifications for underground utilities and other public works projects. The newly revised Fairfax County specifications were recently added.

IRS Tax Center: This section contains important IRS tax information for our members and links to important government sites.

Job Opportunities: This is one of the newest sections. Member firms are able to have job openings posted here at no cost.

Resumes: The opposite side of job opportunities is the posting of resumes, primarily for individuals who have been associated with member firms. We have had some success with this as two

Downloading Pictures from the Web Site

Immediately after an HCCA event we try to get the pictures that were taken posted to the HCCA web site (www.hcca.net). Lately we have received several calls from members asking how they can download the pictures from the site and have them professionally printed. To do this all you have to do is right click on the expanded picture and select "Save As" option. The pictures are always loaded as JPG files at a very high resolution, so once you have them saved onto your own hard drive you can easily manipulate them or send them out for professional processing. If you have any problem please let us know as we keep files of the original photographs as well.



HCCA Publishes "Why Should You Join the HCCA" Handout Card

In the past, the association has prepared and distributed information packets to potential new members. Now, we have prepared a tri-fold pamphlet that performs the same job in an easier and more efficient manner. You can download the pamphlet from our web site (www.hcca.net) and/or we can mail some of them to you for your use. If you are in contact with potential members, please leave one of these brochures and ask them to contact the HCCA office for further information or assistance to become a member firm. Our dues are prorated to assist the financial burden in these times of business downturn. As past history has taught us, bad times are always followed by good times and in order to be prepared for the return of the good times in terms of training and financial improvement, like-minded individuals join associations so their voices can be multiplied time and again for change.

VDOT Work Zone Traffic Control Certification Requirements Went Into Effect July 1, 2009

If your business requires that you perform any work within the confines of the “VDOT Easement,” effective July 1, 2009, your workers involved in setting up and operating work zones must be certified.

Failure to have certified workers on the jobs will subject you to work sites being shut down by VDOT.

Certification can be obtained through training classes offered by HCCA as follows:

Work Zone Basic—1 day—for technicians tasked with operating the work zone

Work Zone Basic (Spanish) — 1 day — for technicians tasked with operating the work zones (class is for Spanish speakers only)

Work Zone Intermediate—2 days—for supervisory personnel responsible for planning and setting up the work zones.

Don't run the risk of having your jobs shut down by VDOT. Check the website today (www.hcca.net) for details, and get your people registered for classes and on their way toward certification. See calendar on back page of this Newsletter for a complete listing of training classes and dates for July, August and September.



THE STIMULUS PACKAGE IS A BAND AID A VERY BIG BAND AID!

Reprinted from the Richmond Area Municipal Contractors Association (RAMCA) Newsletter. Written by Mark Singer, Executive Director of RAMCA and HCCA's lobbyist.

Given the dismal financial condition of Virginia's transportation agency, many contractors and industry suppliers are celebrating the recent passage by Congress of a \$787 billion stimulus package.

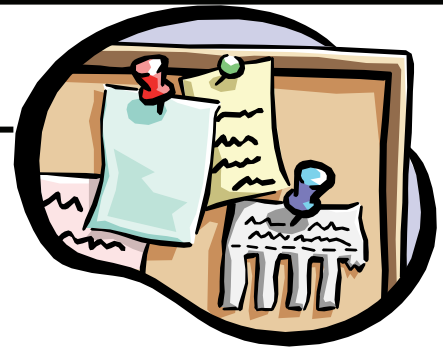
The truth is that a sizeable influx of federal dollars earmarked for infrastructure projects will help, but make no mistake about it – Virginia cannot resolve the structural imbalance in their transportation funding mechanism without adequate and reliable sources of new revenue.

In the short term, federal dollars are certainly a welcome respite from the state's nearly monthly downgrading of its six-year transportation plan. Virginia can expect to receive about \$4.6 billion from the federal stimulus package over the next 18 months. The majority of those dollars will be used to plug the state's nearly \$4 billion dollar budget deficit (i.e. – provide one-time funding for ongoing state programs such as Medicaid, public education and public safety. \$835.1 million (\$698.5 million for highway work and \$136.6 million to improve public transit and rail projects) will be allocated for transportation infrastructure projects that can be “shovel ready” within 120 days.

At this writing VDOT does not have a list of what those projects will be, but there is a strong sense that many will involve bridge maintenance/repair and asphalt resurfacing projects as opposed to new road construction projects. Whatever they are, they will provide welcome opportunities to put at least some RAMCA members back to work, at least in the short term. But it is important to remember that these are all one-time funds that will expire on September 20th of 2010 and when that happens we will once again be left with the same problem we have been facing for nearly ten years – a structural imbalance in funding the needs of our state transportation system.



Association Bulletin Board



New Member

Preferred Services, Inc.

5746 Walcott Avenue

Fairfax, VA 22030

703-435-5500 Fax: 703-435-5680

Voting Member: Todd Lovett

tlovett@psifairfax.com

Alternate: Favid McGinnis

dmaginnis@psifairfax.com

Services: Bond Release, Pavement Markings,
Signage, Traffic Control

Quarles Energy Services

Has consolidated their Lorton and Warrenton
offices and formed a new office as follows:

Quarles Energy Services

Northern Virginia Division

12050 Cadet Court

Manassas, VA 20109

703-550-8000, 540-439-8962

Fax: 703-331-5859

Manager—Joe Quetsch 540-270-3220

H&E Equipment Source

New Branch Manager for the Baltimore and
Warrenton Branch Offices:

Monty Owen

Office: 540-349-2878

Cell: 703-470-4800

Watch for Your Holiday Party Survey!

Just because it's in the 90's outside doesn't mean that your association isn't hard at work planning for the 2009 Holiday Party!

There are some important decisions that need to be made very soon, and for this purpose all members will be receiving a survey by email seeking your input.

We have finalized the music and food service. What remains is a decision about which hotel to use (Fairlakes Hyatt or Dulles Hilton), as well as a number of choices relative to open bar hours, cash bar hours, and drink tickets.

We need your feedback by July 15, 2009. You can either respond via email, fax, postal mail, or drop off at the office — but whatever method you choose we need you to act quickly.

Whatever the majority choices turn out to be is how the holiday party will be configured for this year. So, please don't wait, or as The Governorator says, "do it — do it now!"

Thanks.

Calendar of Events (Dates, Locations, & Times Subject To Change)

July Training	August Training	September Training & Events
7/8 Work Zone Basic	8/1 Work Zone Basic	9/8 Trenching & Excavation
7/9-10 Work Zone Intermediate	8/4 OSHA-10	9/14 President's Cup, Evergreen
7/11 Work Zone Basic (Spanish)	8/15-16 Work Zone Intermediate	Country Club, Haymarket
7/13-14 Work Zone Intermediate	8/18 OSHA-10	9/15 Dinner Meeting
7/13 ATSSA Flagging (2 Sessions)	8/29 Work Zone Basic	9/22 OSHA-10
7/14 OSHA-10		
7/14 OSHA-30 Part 1		
7/14 Work Zone Basic		
7/15-16 Work Zone Intermediate		
7/18 Work Zone Basic		
7/20 Work Zone Basic		
7/21 Confined Space		
7/21 OSHA-30 Part 2		
7/21 Trenching & Excavation		
7/25 Work Zone Basic (Spanish)		
7/28-29 Work Zone Intermediate		



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