

Daniel A. Lyons 418 Stonewall Ave, Winchester, VA 22601

Phone 540-514-3737

Experience Summary:

Division Manager and Vice President of diverse civil construction companies with contracting activities in excavation, grading, underground utility installation, bridge construction, civil concrete foundations and pile installation. Industry experience in various capacities over the past twenty five years.

June 2009 to Present

Total Engineering, Inc.

Division Manager-Chesapeake, VA Division

- **Employee Recruitment and Hiring**
- **Project Management Oversight to Include Weekly Production Analysis, Cost to Complete, and Schedule Compliance**
- **Direct Responsibility of Divisional Financial Performance**
- **Develop and Maintain Overall Division Schedule for Equipment, Field Personnel and Materials**
- **Direct Oversight of Project Managers, Project Engineers, Superintendents , Forman and Office Manager**

March 2009 to June 2009

Total Engineering, Inc.

Senior Project Manager-Lanham, MD

- **Ensure Project Compliance To Plans and Specifications**
- **Planning and Scheduling of Resources**
- **Subcontract Development and Negotiations**
- **Subcontracting Management to Ensure Proper Flow Down Responsibilities**
- **Coordinate All Project Surveying and As Built Requirements**
- **Maintain Direct Contact with All Owner Representatives to Facilitate Project Changes, Schedule Updates, Invoicing and Other Forms of Required Documentation**
- **Direct Oversight of Project Superintendent, Engineer, and Foreman**

Rinker Materials, Bonita Springs, Fla. 1998 to 2001

Southwest Region Service Representative

Was responsible for coordinating communication between drivers and customers. Set up the first driver training program in the southwest region. I was also over all the safety issues at the plants and the jobsites.

Tartan Textile Services, Front Royal, Virginia 1994 to 1998

Plant Manager

Was the manager for 117 employees of a large laundry that did hospital linen. I was responsible for the P/L and the service issues including safety and environmental

Centreville Concrete Corp., Manassas, Virginia 1989 to 1994

Safety Manager, Operation Manager, and Sales

At Centreville Concrete Corp. I wore several hats do to the size of the company we had 22 employees and 2 plants.

Education and Training

Oakton High School, Oakton, Virginia 1982
H.S.

Eastern Kentucky University, Kentucky 1994
Certificate
Linen Management

OSHA Training Center, Tampa, Fla. 2000
Certificate
10 Hour Course

The National Resource Center for OSHA Training, National Labor College (George Meany Campus) 2006
Certificate
OSHA 500, 10 & 30 Hour Instructor for Construction Industry & OSHA 501, 10 & 30 Hour Instructor for General Industry

Skills

- Outreach Instructor OSHA 10 hour & 30 hour for CFR 1926 & CFR 1910.
- Certified Concrete Industry Environmental Professional, NRMCA Environmental Course.
- National Safety Council CPR, First Aid, AED, & Bloodborne Pathogen Instructor.
- Drug & Alcohol Screening Test Technician
- ACI Field Technician Grade 1
- Member of the NRMCA Safety Task Committee
- Member of several safety manager groups.

Affiliations

Member of Safety Task Committee, National Redi-Mix Concrete Association, Silver Spring, Maryland

Member of American Society of Safety Engineers, 1800 E. Oakton Street, Des Plaines, IL

Member of Safety & Human Resources Committees, Virginia Ready Mix Concrete Association, Charlottesville, Virginia

October 2007 to March 2009

C. A. Murren & Sons Company, Inc.

Division Vice President-Dulles, VA

- **Marketing and Business Development**
- **Estimating Department Coordination and Bid Package Review**
- **Human Resource Department Management**
- **Safety Department Oversight**
- **Project Management Oversight to Include Weekly Production Analysis, Cost to Complete, and Schedule Compliance**
- **Direct Responsibility of Divisional Financial Performance**

July 2003 to October 2007

K. Hovnanian Homes

Director of Land Development-Chantilly, VA

- **Direct Reporting Oversight of Land Development Managers, Land Development Superintendents, Purchasing Managers, Bond Coordinators, and Office Administrators for All Land Development Activities in Virginia and West Virginia**
- **Subcontract Negotiations and Awards for All Land Development Activities**
- **Feasibility and Land Development Budget Preparation in Excess of \$75,000,000.00 of Development in Progress**
- **Scheduling of All Development Activity Milestones to Ensure Support of All Vertical Building Operations**

June 2002 to July 2003

Arcadia Building Corporation

Director of Land Development-Purcellville, VA

- **Direct Reporting Oversight of Land Development Managers, Land Development Superintendents, Purchasing Managers, Bond Coordinators, and Office Administrators for All Land Development Activities in Virginia and West Virginia**
- **Feasibility and Land Development Budget Preparation in Excess of \$25,000,000.00 of Development in Progress**
- **Subcontract Negotiations and Awards for All Land Development Activities**
- **Scheduling of All Development Activity Milestones to Ensure Support of All Vertical Building Operations**

July 1989 to June 2002

Phoenix Development Corporation

**Estimator, Project Manager, Area Superintendent, Bond Release Division Manager -
Manassas,VA**

- **Plan Take Off, Estimate and Proposal Preparation**
- **Client Contract Negotiations**
- **Subcontractor Contract Negotiations**
- **Material Requisitions and Delivery Scheduling**
- **Labor, Subcontract, and Subcontractor Resource Scheduling**

**References: Mr. Carl Coffey, Past President Phoenix Development Corp. 434-277-5077
Mr. Kevin Aiken, Past Vice President Phoenix Development Corp. 703-994-1492**

January 1987 to July 1989

O.F. Riggleman & Sons

Estimator, Project Manager-Moorefield, WV

- **Plan Take Off, Estimate and Proposal Preparation**
- **Client Contract Negotiations**
- **Subcontractor Contract Negotiations**
- **Material Requisitions and Delivery Scheduling**
- **Labor, Subcontract, and Subcontractor Resource Scheduling**

July 1985 to January 1987

West Virginia Department of Highways

Roadway, Bridge and Utility Inspector-Burlington, WV

- **Daily Inspections and Documentation of All Activities**
- **As Built Survey Preparation and Analysis**
- **Random Testing of Concrete, Asphalt, and Compaction**

June 1983 to July 1985

W. N. Yoder and Sons

Laborer, Pipe Layer and Equipment Operator-Moorefield, WV

- **Duties and Responsibilities as Typical for These Positions**